

Message Text

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PAGE 01 BONN 11949 201557Z
ACTION EUR-12

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R 201542Z JUL 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 9962
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS BONN 11949

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - CALIFTRADE INTERNATIONAL, INC.,
SAN FRANCISCO, CA.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

CALIFORNIAN PRODUCTS
IMPORT-GROSSHANDEL LAGUNA DE LA VERA
PROF.-RUESCHE-STR. 10
5962 DROLSHAGEN-BLECHE
CONTACT: MRS. L. LAGUNA
COMMENT: NEWLY ESTABLISHED COMPANY, EMPLOYS 4, ANNUAL
SALES DM 1 MILLION. FINANCIAL REFERENCE VOLKSBANK
DROLSHAGEN-WENDEN. COMPANY IS SALES AGENT OF HOBIE
SKATEBOARDS, DANA POINT, CAL. 92629. US FIRM MIGHT
BE INTERESTED IN PUBLISHING ARTICLE OR AD IN GERMAN
TRADE MAGAZINE "FLUGDRACHEN" (HANG GLIDERS), VERLAG
WALTER ZUERL, 8031 STEINEBACH/WOERTSEE, A SAMPLE COPY
WILL BE FORWARDED TO US FIRM.

BAUTECK GMBH
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SAARSTRASSE 39
5500 TRIER
CONTACT: HARALD ZIMMER, OWNER
PHONE: 0651-40544
COMMENT: COMPANY ACTIVE IN MANUFACTURE OF LIGHTWEIGHT
CONSTRUCTION PARTS FOR ALUMINUM ROOFS, GLIDER BUSINESS
IS NEW DIVISION.

ITEC CONSULT GMBH
HOHENSTAUFENSTRASSE 1
D-8000 MUENCHEN 40
CONTACT: HERR SEKIGUCHI, MANAGER
PHONE: 089/348034
TELEX: 5 216 112 (ITEC D)
COMMENT: THE COMPANY IS A WELL-KNOWN WHOLESALER AND
IMPORTER IN SPORTING GOODS. ITEC WAS FOUNDED IN 1973.
FIRM EMPLOYS 12 PERSONS IN MUNICH. SATISFACTORY SALES.
BRANCH IS MAINTAINED IN TOKYO/JAPAN. FIRM ENJOYS
A GOOD REPUTATION. SUITABLE TRADE PARTNER.

FA. E. VERBARG-IMPORTS
SITULISTRASSE 45
D-8000 MUENCHEN 45
CONTACT: MR. VERBARG, MANAGER
PHONE: 089/327432
COMMENT: THIS FIRM INDICATED TENTATIVE INTEREST IN
SUBJECT PROPOSAL. AFTER MORE CAREFUL REVIEW OF US
FIRM'S PROSPECTUS AND AFTER ESTABLISHING WHETHER OR
NOT THE AMERICAN FIRM'S PROGRAM IS ACCEPTABLE BY
GERMAN STANDARDS, THE MANAGER OF THE GERMAN FIRM WILL
NEGOTIATE DIRECTLY WITH CALIFTRADE INTERNATIONAL, INC.

FA. MICHAEL METTERNICH
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NORDENSTR. 43
D-8000 MUENCHEN 40
CONTACT: MR. METTERNICH, MANAGER
PHONE: 089/374674
COMMENT: FIRM ESTABLISHED IN 1976, EMPLOYS 2 PERSONS.
REPORTEDLY MAKES GOOD PROFITS. FIRM IS INTERESTED
IN EXPANDING ITS SALES PROGRAM BY ADDING US PRODUCTS,
PARTICULARLY NEW TO GERMAN MARKET PRODUCTS.

GEORG STEFFL
GREIMELSTRASSE 3QEWK G3?34 33-FELDWIES
CONTACT: HERR STEFFL, MANAGER
PHONE: 08642/383
COMMENT: MR. STEFFL DISTRIBUTES GLIDER AND "FLYING
MACHINES", 2 PERSONS ARE EMPLOYED PLUS SEVERAL
COMMISSION AGENTS. MR. STEFFL WANTS MORE TECH.
DETAILED INFORMATION AND IMPORT PRICE LIST.
APPROVING OFFICER: GUSTAF COONTZ,
COMMERCIAL COUNSELOR. STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Subject: ADS REQUEST - CALIFTRADE INTERNATIONAL, INC., SAN FRANCISCO, CA. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/b9370467-c288-dd11-92da-001cc4696bcc
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